Which Simpsons Character are you aligned with?
Take the Test

- You have to select one letter from each of 4 pairs of opposing personality type indicators
- This will result in a 4 letter code
- The code will be cross matched to one of 16 Simpsons characters with whom your personality is most closely aligned
Direction of your Energy Force

You prefer to direct your energy to deal with people, things & situations.

Active
Outward
People
Expressive
Interaction
Speak to think

You prefer to direct your energy to study ideas, information, explanations or beliefs.

Reflective
Inward
Privacy
Contained
Concentration
Think to speak
Information Processing

S or N

You prefer to deal with facts, proven procedures, what you know, a realist in the here & now.

Details
Present
Practical
Sequential
Familiar
Actual

You prefer to deal with ideas, look into the unknown, to generate new possibilities or to anticipate what isn't obvious.

Patterns
Future
Imaginative
Random
New
Possible
### Making Decisions

<table>
<thead>
<tr>
<th>T</th>
<th>or</th>
<th>F</th>
</tr>
</thead>
</table>

**You prefer to decide on the basis of logic, using an analytic and impersonal approach.**

- Head
- Objective
- Clarity
- Task
- Analyse
- Criticise

**You prefer to decide using values &/or beliefs, using a subjective, people oriented approach.**

- Heart
- Subjective
- Harmony
- Relationship
- Empathise
- Appreciate
Organising your Life

J  or  P

You prefer your life to be planned in a stable and organised way

Make decisions
Organised
Structure
Control
Scheduled
Good finisher

You prefer to go with the flow, have flexibility & respond to events

Gather information
Flexible
Flow
Experience
Spontaneous
Good starter
The Cross Match

You Should have a 4 letter code
e.g. ENTP - Find your Simpson character in the next 4 slides
<table>
<thead>
<tr>
<th>Type</th>
<th>ESTJ</th>
<th>ESFJ</th>
<th>ISTJ</th>
<th>ISFJ</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chief Wigam</td>
<td>Ned Flanders</td>
<td>Principal Skinner</td>
<td>Marge Simpson</td>
<td></td>
</tr>
</tbody>
</table>

### Character

| Strength                      | Warm hearted individuals who highly value their relationships. Customer focused with the ability to bring out the best of people. | Honour their commitments, Able to take constructive criticism well | Warm, friendly and affirming by nature, Excellent organizational capabilities |

| Weakness                      | Tendency to always needing to be in charge and maybe controlling of friends & colleagues. | Can be self-sacrificing and may not pay enough attention to their own needs | Tendency to believe that they're always right, Their value for structure may seem rigid to others | Extreme dislike of conflict and criticism, Unlikely to express their needs, which may cause pent-up frustrations |

<p>| Click for more Info | ESTJ - Overseer | ESFJ - Supporter | ISTJ - Examiner | ISFJ - Defender |</p>
<table>
<thead>
<tr>
<th>Type</th>
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<tr>
<td>Bart</td>
<td>Homer</td>
<td>Sideshow Bob</td>
<td>Smithers</td>
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**Character**

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<tbody>
<tr>
<td>Strength</td>
<td>They love action and always seem to be doing something. Clear-headed when dealing with emergencies. Enjoy lavishing loved ones with big gifts. Good to have on your side, corporate suit</td>
<td>Generous &amp; will go out of their way to help a colleagues. Live for the moment &amp; know how to make the most of each moment.</td>
<td>Usually self-confident, are not threatened by conflict or criticism</td>
<td>Flexible and laid-back, usually willing to defer to their mates, Warm, friendly and affirming by nature</td>
</tr>
<tr>
<td>Weakness</td>
<td>Get bored easily. Enjoys lavishing loved ones with big gifts</td>
<td>Can take conflict personally. Resist relationships that require them to function on a high intuitive or thinking level</td>
<td>They thrive on action and excitement; and may stir things up to create it</td>
<td>Extreme dislike of conflict and criticism, Tendency to hold back their thoughts and feelings, unless drawn out</td>
</tr>
</tbody>
</table>

Click for more info

| Type | ESTP - The Persuader | ESFP - The Entertainer | ISTP - The Craftsman | ISFP - The Artist |
## Intellectuals (NT)

<table>
<thead>
<tr>
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<th>INTJ</th>
<th>INTP</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Krusty the Clown</td>
<td>Kent Brockman</td>
<td>Mr Burns</td>
<td>Prof Frink</td>
</tr>
</tbody>
</table>

### Character

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### Strength

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<tr>
<td>Enjoys lively intellectual conversations - welcoming such interactions as a learning opportunity</td>
<td>Laid back and can get along with almost all other types of people. Enjoy discussing &amp; debating theories and concepts that interests them.</td>
<td>Not threatened by conflict or criticism, Able to leave relationships which should be ended,</td>
<td>Approach things which interest them very enthusiastically, Richly imaginative and creative</td>
</tr>
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</table>

### Weakness

<table>
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</tr>
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<tr>
<td>Can be direct &amp; confrontational</td>
<td>Can initiate arguments because they enjoy the debate.</td>
<td>May be insensitive at times, Tendency to be unwilling or unable to accept blame</td>
<td>Tend to be suspicious and distrusting of others, Tend to &quot;blow off&quot; conflict situations by ignoring them, or else they &quot;blow up&quot; in heated anger</td>
</tr>
</tbody>
</table>

### Click for more Info

- ENTJ - The Chief
- ENTP - The Originator
- INTJ - The Strategist
- INTP - The Engineer
# Visionaries (NF)

<table>
<thead>
<tr>
<th>Type</th>
<th>ENFJ - Apu</th>
<th>ENFP - Barney Grumble</th>
<th>INFJ - Lisa Simpson</th>
<th>INFP - Ralph Wigam</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Character</strong></td>
<td><img src="image" alt="Apu" /></td>
<td><img src="image" alt="Barney" /></td>
<td><img src="image" alt="Lisa" /></td>
<td><img src="image" alt="Ralph" /></td>
</tr>
<tr>
<td><strong>Strength</strong></td>
<td>Warm sociable people who are keenly in tune with others' feelings &amp; perspectives</td>
<td>See the best in people and likely to bring out the best in people. Put a lot of effort into making things work out between people</td>
<td>Have very high expectations for themselves and others (both a strength and weakness), Sensitive and concerned for others' feelings</td>
<td>Have Driven to meet other's needs, Strive for &quot;win-win&quot; situations</td>
</tr>
<tr>
<td><strong>Weakness</strong></td>
<td>Well defined value systems can make them inflexible in some areas</td>
<td>Extreme dislike of conflict and criticism</td>
<td>May tend to be shy and reserved, Perfectionist tendencies may cause them to not give themselves enough credit</td>
<td></td>
</tr>
<tr>
<td><strong>Click for more Info</strong></td>
<td><a href="#">ENFJ - The Mentor</a></td>
<td><a href="#">ENFP - The Advocate</a></td>
<td><a href="#">INFJ - The Confidant</a></td>
<td><a href="#">INFP - The Dreamer</a></td>
</tr>
</tbody>
</table>
What is personality?

A person’s preferred style of behaviour

We are “creatures of habit”

So, tend to be consistent over time and situations

If behaviour or personality wasn’t reliable, there’d be no point in measuring it

One measurement systems is the Myer Briggs Type Indicator – similar to the one just performed
Myers-Briggs Type Indicator

What the MBTI is:
- Measure of our dominant preferences for taking in information and making decisions
- May not be polarised clearly between scales
- So, you can be “a little of both”
- No profile is better or worse than another
- Helps explain our working style preferences
- Based on the theory of Carl Jung

What the MBTI isn’t:
- A measure of abilities – it’s not a test
- No right or wrong answers
- Tool is an ‘indicator’ – you can agree or disagree
<table>
<thead>
<tr>
<th>Extraversion (E)</th>
<th>Introversion (I)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sensing (S)</td>
<td>Intuition (N)</td>
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<td>Feeling (F)</td>
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<tr>
<td>Judging (J)</td>
<td>Perceiving (P)</td>
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